

Sales Engineer – Avnan Electro Inc.

Location: Mississauga, ON

Avnan Electro is a dynamic, results focused company that strives to provide unmatched customer service through unique design, sourcing and logistics programs designed to simplify the way our customers do business. We are working collectively toward aggressive growth, which is made possible by our team of dedicated, positive individuals who combine creativity, determination and smart business practices to help us achieve success.

Position Overview

If you are someone who innovates, works with a real sense of urgency and drive, and wants to join a company where new ideas are welcome, and customers come first, then there may be a place for you at Avnan Electro.

We are looking for a service driven Sales Engineer who is willing to go above and beyond to satisfy our customers from both a sales and technical perspective. You can relate easily to potential and existing customers, identifying challenges, opportunities and ways we can help them to be more successful. You are also skilled at communicating and building rapport with internal departments in order to move customer projects ahead efficiently, while managing ongoing changes.

You'll be successful because:

- You are an excellent listener, who understands customers' motivations and what really drives their business
- You can communicate well with both business and technical users
- Customers can trust you to manage their ongoing projects, from development to production, seamlessly tracking and addressing changes along the way

Key Duties

- Present our unique value offering to potential customers and develop long term relationships
- Manage all aspects of customer development projects, working closely with internal departments to ensure projects move efficiently through all stages
- Provide technical support and input to customers
- Uncover and develop new opportunities with existing customers

Skills and Experience

- Preferably college education or higher in technical studies (preference in Electronic Engineering and/or combination of education and experience)
- 1-3 years' experience in an inside sales role

Why Avnan

- You'll enjoy a collaborative, innovative atmosphere where your ideas can be realized quickly and you can make a measurable contribution to our success

- We offer competitive wages, advancement opportunities and flexible hours
Send your resume to careers@avnan.com